



Innovative Technology | Effective Solutions



We Bring
**Creative
Solutions**

Introduction Our Company

Founded in 1993 in Chicago, KFA is an information technology consulting and services firm that specializes in solutions for the Architecture, Engineering, Construction (AEC) and capital facilities industry.

Our core services include:

Capital Program Management Information System (PMIS) - implementation and application integration.

Building Information Modeling (BIM) - validation, coordination, and API development

Facilities Management (FM) systems - custom configuration, strategic planning, integration and data management aligned with COBie standards.

Since its inception, KFA has sought to distinguish itself amongst its peers by providing additional technology solutions which enable transparency into daily operations for improved construction administration, data rich dashboards that provide for better forecasting and cost management; and finally workflow automation that improves efficiency for key processes. Capital programs benefit when you have access to the right tools that deliver meaningful information to make business decisions that empower one's organization.

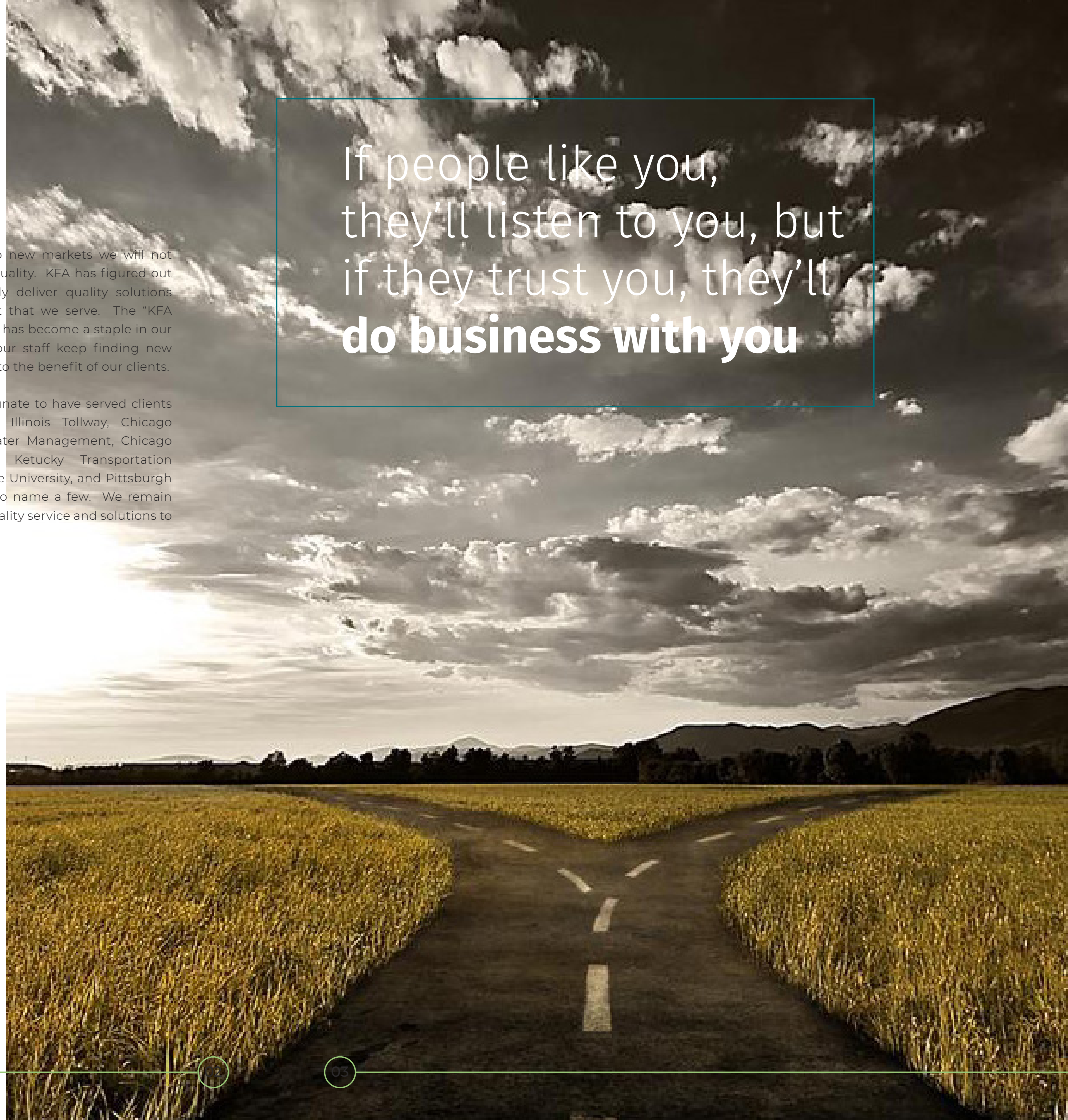
Future Growth in New Service Verticals

Looking ahead, the future promises to be exciting as we expand our services into new growth industries as smart city solutions, cloud based application development, data management, and information security

As we expand into new markets we will not lose our focus on quality. KFA has figured out how to consistently deliver quality solutions to each new client that we serve. The "KFA Way" methodology has become a staple in our organization and our staff keep finding new ways to leverage it to the benefit of our clients.

KFA has been fortunate to have served clients as varied as the Illinois Tollway, Chicago Department of Water Management, Chicago Transit Authority, Kentucky Transportation Cabinet, Penn State University, and Pittsburgh Water and Sewer to name a few. We remain ready to provide quality service and solutions to all newcomers.

If people like you,
they'll listen to you, but
if they trust you, they'll
do business with you





Words From CEO

This year KFA celebrates its 25th anniversary delivering innovative technologies and effective solutions to our A/E/C and facilities owner clients.

I would like to take this opportunity to say thank you for the continued support and interest in KFA. We take tremendous pride in assisting our clients to realize business goals and improved organizational performance through the success of cutting-edge technology solutions that we have not only implemented but also trail-blazed through the years.

Our staff thrives on being information technologists, and we have a passion for the power of data. The ability to analyze and take action on data is increasingly important to our clients.

Data: its visualization to provide performance feedback and decision support and its repurposing for downstream use is the future.

KFA is well positioned for continued success in implementing innovative data-centric solutions that deliver business results. As we move forward, we recognize that the future is now, and our goal is to enable our clients with transformative solutions which achieve business results. Whether its capital improvement initiatives, designing data centers, or solution development for tomorrow's **smart cities**, KFA is ready to be of service.

As we move forward to provide information technology solutions, it is our goal to become an integral partner to our clients and to the organizations we will meet in the near future.

Our Company Major Values

We attract and grow leaders who make an impact on our people, our customers, our partners and the communities we operate in. They inspire and motivate all within our sphere of influence to do what's right.



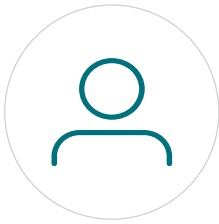
Passionate Works

At KFA we are passionate in the belief that to do well by our clients we must commit to excellence. This drives us to take on the toughest challenges and persevere to deliver solutions of value.



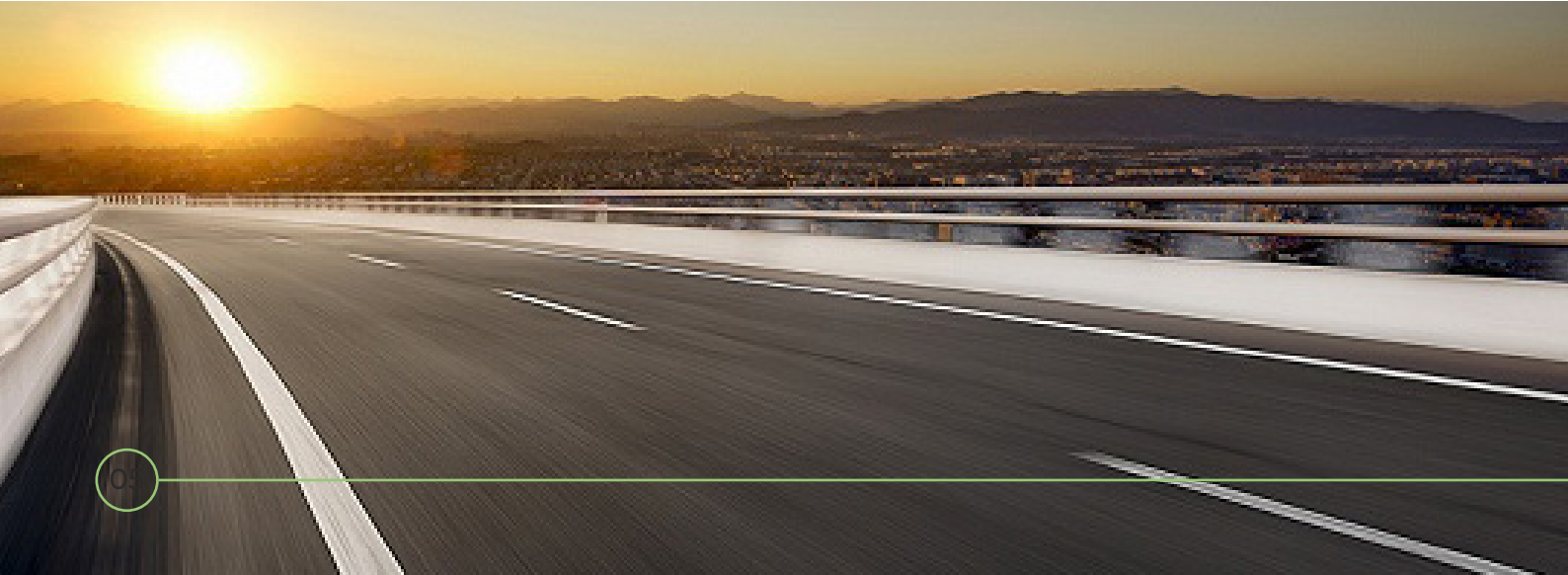
Creative Solution

KFA provides technology solutions that can be used to accelerate business efficiencies and stimulate growth. These proven solutions provide low risk deployment options for our Federal, State, and Private sector clients.



Quality People

KFA believes that its success is due to creating an environment that allows its staff to thrive and grow. As a result we have been fortunate to attract highly skilled and talented consultants who enjoy working with us.





Our Company Milestone

Kristine Fallon Associates, Inc. celebrates 25 years of providing information technology consulting and services that deliver business results to our AEC clients.

KFA has successfully transitioned ownership and leadership to the next generation: Gregory A. Bush, Jr., now KFA Owner, President, and CEO. Greg joined KFA in 2001 and had served as Vice President since 2006. Greg strives to preserve KFA's legacy as a premier technology consulting and services firm and innovator of technology utilization for Architecture, Engineering, and Construction (AEC) clients. He plans to expand KFA's capabilities by developing new methods and approaches to data-centric work processes and streamlined data delivery. Greg thrives on being a technologist and has a passion for the power of data.

According to Greg "the ability to analyze and take action on data is increasingly important to KFA's AEC clients. Data, its visualization to provide performance feedback and decision support and its re-purposing for downstream use are the future".

KFA is well positioned to succeed in both the public and private sectors delivering innovative data-centric solutions that drive strategic and tactical business results.

1993

Company Established

First Client was Sears Store Planning Department. KFA specified a custom CAD file management system to support distributed updating of store plans and version management.

1999

BIM Innovation

KFA consulted to Charles River Software (later Revit Technology Corp.), a start-up software company seeking to overtake the national CAD market. KFA conducted the "CAD for Principals" study to determine what features design firms wanted in the next generation of CAD software. Revit used this information into their initial product release.

2001

First to deploy web PM system

KFA rolled out the ProjectNet web-based project collaboration and management system at CTA. The first project to use this was the Douglas Blue Line Reconstruction.

2005

Illinois Tollway Project

KFA was a member of HNTB-led program management team selected by the Illinois Tollway to support the \$5.8 Billion Congestion Relief Plan.

2018

Upgrading Bridges

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Expanding more
innovation to
grab world
market

Our Best Services

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Smart Cities

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Web Development

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Program Management

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What We Can Do

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Project Management

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Web Development

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SEO Analytics

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Mobile Marketing

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Why We So Different



We love what we do, some might say a bit too much & we bring enthusiasm and commitment to every project we work on.

1

5 years of experiences

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2

Great company value

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3

Passionate team

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4

Focus on quality

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5

Proffesional

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6

High quality service

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Our Latest Portfolio



Description

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Project : Event Poster

Type : Graphic Design

Client : Apple Inc

Budget : \$3,500

Website : appleinc.com



Description

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Project : Amira Branding

Type : Branding Identity

Client : Amira Corp

Budget : \$4,500

Website : amiracorp.com



Description

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Project : Fashion Magz

Type : Photography

Client : Agate Harrington

Budget : \$5,700

Website : agateh.com



Description

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Project : Brochure

Type : Graphic Design

Client : Wonderboy

Budget : \$1,400

Website : wonderboy.com



Our Best Clients

More than 100 clients have trusted us for their business. Our clients range from artists and craftspeople, to entertainment companies, to small businesses, and everything in between

- ▶ City of Chicago
- ▶ Illinois Tollway
- ▶ U of Chicago
- ▶ Metra
- ▶ GSA
- ▶ Penn State University
- ▶ Sears

Our Creative Crew



Peter Urban

Vice President

Peter Urban is KFA Vice President and a PMI-certified Project Management Professional. He is a specialist in software solutions for the design, construction and facility management industry.



Terrence Roberts

Dir. of Technology Innovation

Terrence is responsible for designing new strategies to leverage technology in established and emerging markets from data management to Internet of Things.



Quentella Enty

Dir. of Sourcing & Sustainability

Quentella is an experienced entrepreneurship, procurement and sustainability industry resource leader. She is an experienced, Small Business, Woman and Minority Owner in IT & Healthcare for Global Brand-Marketing, Virtual Business Administration, E-commerce and VOIP Project Management. Her former clients were Fortune 500 Companies, TV Media and Hospitals.





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